Carnforth Town Council



MEMBERS OF THE PUBLIC AND PRESS ARE WELCOME TO ATTEND

Summons to attend the meeting of the Finance & Governance Committee at Carnforth Council Offices at 5:30pm on Wednesday 9th March 2021

AGENDA

- **22023.** Apologies: To receive apologies
- **22024. Declarations of Interest**: To receive Declarations of Interest and Dispensations on items on the Agenda
- **22025.** Urgent Business: To consider any items of urgent business not on the agenda
- **22026.** Minutes: To consider Minutes of the meeting held on 9th February 2022
- **22027. Actions**: To consider actions and related updates and progress not otherwise covered on the agenda.
- 22028. Budget Monitoring and Bank Reconciliation: To consider the following
 - 1) Bank reconciliation as at 28th February 2022
 - 2) Summary report of transactions & net position as at 28th February 2022
- **22029.** Payments List: To consider payments list for authorisation (To follow)
- **22030.** Community Benefit Fund: To consider any applications received
- **22031.** Governance matters: To consider the following:
 - 1) Purpose of working parties / 'task and finish' groups;
 - 2) Student Advisor protocol update and next actions
 - 3) Arrangements for the annual review of Standing Orders; Financial Regulations and Risk Register
- **22032.** Exclusion of Press & Public: To approve exclusion of press and public for agenda item 21127 as defined in Paragraph 3 of Schedule 12A of the Local Government Act 1972 (as amended)
- **22033. Staffing matters**: To consider staff appraisals and pay award 2021/22
- **22034.** Items for next Agenda: To consider any agenda items for next meeting
- **22035.** Date & Time of next meeting: To consider date and time of next meeting

Clerk and Proper Officer

02 March 2022

Tel: 07846 256 006 Email: clerk@carnforthtowncouncil.org

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FINANCE & GOVERNANCE COMMITTEE

Draft Minutes of the meeting held on Wednesday 9th February 2022

Present: Councillors Grisenthwaite (Chair); Branyan; Gardner(Part) and Jones

In attendance: Bob Bailey, Clerk & Proper Officer

22012	Apologies: There were no apologies.
22013	Declaration of interests and dispensations: There were no declarations of interest or
	dispensations for items on the agenda.
22014	Urgent Business: The Proper Officer and Town Mayor reported on the considerations of the
	Property & Environmental Committee on the provision and savings arising from the
	consolidation of all energy, broadband and mobile phone costs with one of the current
	providers. After some comments and questions, it was then RESOLVED that the Finance &
	Governance Committee endorses the recommendation of the Property &
	Environmental Committee that all energy, broadband and mobile phone costs be
	consolidated with Utilities Warehouse Ltd
22015	Minutes: It was RESOLVED that Minutes of the last meeting held on Monday 10th
	January 2021 be approved.
22016	Actions: The Proper Officer reported that action had been taken to amend payroll records
	and backdate payment following approval to create the post of Facilities Manager, although
	arrangements have not yet been made to have the post independently evaluated.
	The contract arrangements with Zoom Ltd have been amended and the precept for 2022/2023
	has been formally requested from Lancaster City Council.
22017	Budget Monitoring & Bank Reconciliation: The Proper Officer presented the Bank
	Reconciliation Report. It was reported that payments to date total nearly £127k and that with
	income of nearly £159k and carry forward from the previous year of £65k, bank and petty
	cash balances as at 31st January 2022 total just over £97k. After some comments the Chair
	signed the Bank Reconciliation.
	The Proper Officer then presented the Summary Report of Receipts and Payments as at the
	same date. Councillors noted income from the hire of Carnforth Civic and Crag Bank Village
	Halls and higher than expected income from VAT refunds arising from additional expenditure
	Trails and higher than expected income from VAT returns and higher than experience
	of vatable good and services during the year. £5,000 has been vired from the By-Election
	of vatable good and services during the year. £5,000 has been vired from the By-Election
	of vatable good and services during the year. £5,000 has been vired from the By-Election reserve to a Queen's Platinum Jubilee budget heading as approved and expenditure incurred

and summary financial position as at 31st January 2022 be noted

Payments List: The Proper Officer presented the Payments List for orders and services received in the last month. This month includes payment for the inspection/service/replacement of fire prevention and safety equipment, removal and replacement of fencing and purchase of new equipment at Crag Bank Village Hall, as well as the annual subscription for the Scribe accountancy ad booking system and initial expenditure on plans for the Queen's Platinum Jubilee.

There being no questions, it was **RESOLVED** that the Town Council be **RECOMMENDED** to approve the payments list as presented.

- **22019** Community Benefit Fund: Councillors considered two applications for community benefit funds, being:
 - 1) Carnforth Cricket Club £1,000 towards the cost of replacing cladding for the pavilion porch
 - 2) Friends of Over Kellet School £5,000 for picnic benches; raised flower beds and planting & refurbishment of decking area

After some discussion it was RESLOVED that:

- 1) That £1,000 be awarded to Carnforth Cricket Club subject to confirmation that they have not received any Community Benefit Funds in the last three years;
- 2) The application from Friends of Over Kellet School be declined on the basis that the school is not within the Carnforth Parish and that they be recommended to seek funding from Over Kellet and Nether Kellet Parish Councils who, like Carnforth Town Council, receive an annual payment for funding community projects.
- 3) That the guidance for the award of community funds be reviewed and that a permanent record of payments awarded be maintained so that previous awards can be taken into consideration when making a decision
- 22020 Honorary Aldermen: The Town Mayor presented a verbal report on the legal requirements and protocol of the appointment of Honorary Aldermen in accordance with the Local Government Act 1972 and best practice. It was reported that Section 249 of the Local Government Act states that Council's may confer the title of Honorary Alderman on '..any person who, in the opinion of the Council, has rendered eminent services to the Council as a past Member of the Council'. The law states that such an appointment does not include past Mayors and it is normal practice for such a position to be conferred by principal authorities rather than smaller Town and Parish Council's. There followed a discussion on the merits of such an honorary position and it was then RESOLVED that it be recommended that Carnforth Town Council does not incorporate the title of Honorary Aldermen.

22021	Items for next Agenda: It was RESOLVED that at its next meeting the Committee will
	review Standing Orders and Financial Regulations and the criteria and guidance for the
	award of community grants.
22022	Date of next meeting: The next meeting of Finance & Governance Committee will be held
	on Wednesday 9th March 2022 at 5:30pm. The meeting closed at 6:10pm

Clerk to the Council

Carnforth Town Council

Prepared by:		Date:	
	Name and Role (Clerk/RFO etc)		
Approved by:		Date:	
	Name and Role (RFO/Chair of Finance etc)		

	Bank Reconciliation at 01/03	3/2022		
	Cash in Hand 01/04/2021			64,886.10
	ADD Receipts 01/04/2021 - 01/03/2022			162,994.63
				227,880.73
	SUBTRACT Payments 01/04/2021 - 01/03/2022		147,169.80	
A	Cash in Hand 01/03/2022 (per Cash Book)			80,710.93
	Cash in hand per Bank Statements			
	Petty Cash	01/03/2022	37.00	
	Unity Trust - Current	01/03/2022	67,273.60	
	Neighbourhood Plan	01/03/2022	1,429.15	
	Unity Trust - Deposit	01/03/2022	9,265.04	
	Barclays	01/03/2022	10,255.14	
				88,259.93
	Less unpresented payments			7,927.00
				80,332.93
	Plus unpresented receipts			378.00
В	Adjusted Bank Balance			80,710.93
	A = B Checks out OK			

Administ	ration		Receipts			Payments		Net Position
Code Title		Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
43 Insura	ance		44.99	44.99	1,400.00	1,828.92	-428.92	-383.93 (-27%)
45 Posta	age				100.00	51.25	48.75	48.75 (48%)
46 Telep	hone				120.00	156.08	-36.08	-36.08 (-30%)
47 Printi	ng				1,000.00	243.16	756.84	756.84 (75%)
48 Statio	•				100.00	108.43	-8.43	-8.43 (-8%)
85 Publi	cations				50.00	74.54	-24.54	-24.54 (-49%)
SUB	TOTAL		44.99	44.99	2,770.00	2,462.38	307.62	352.61 (12%)
Allowanc	es		Receipts			Payments		Net Position
Code Title		Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
27 Meml	bers							(N/A)
30 Town	Mayor				600.00	358.41	241.59	241.59 (40%)
SUB	TOTAL				600.00	358.41	241.59	241.59 (40%)
Assets M	anagement Commit	t€	Receipts			Payments		Net Position
Code Title		Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
58 Local	Delivery Scheme	500.00	500.00					(0%)
61 Grou	nds Maintenance				2,000.00	1,689.35	310.65	310.65 (15%)
90 Alexa	andra Park				100.00		100.00	100.00 (100%)
106 Asset	ts		1,162.09	1,162.09	1,400.00	3,074.65	-1,674.65	-512.56 (-36%)
SUB	TOTAL	500.00	1,662.09	1,162.09	3,500.00	4,764.00	-1,264.00	-101.91 (-2%)
Bank			Receipts			Payments		Net Position
Code Title		Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
70 Servi	ce Charge				216.00	162.98	53.02	53.02 (24%)
71 Bank	Interest	20.00	0.63	-19.37				-19.37 (-96%)
SUB	TOTAL	20.00	0.63	-19.37	216.00	162.98	53.02	33.65 (14%)
Captal Ex	penditure		Receipts			Payments		Net Position
Code Title		Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
12 Carnf	forth Council Offices							(N/A)
13 Carnf	forth Civic Hall				3,000.00	3,047.64	-47.64	-47.64 (-1%)
	Memorial Gardens							(N/A)

SUB TOTAL				3,000.00	16,171.14	-13,171.14	-13,171.14 (-439%)
Carnforth Civic Hall		Receipts			Payments		Net Position
Code Title	Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
1 CCH - Electricity				1,000.00	445.29	554.71	554.71 (55%)
2 CCH - Heating				1,500.00	1,952.83	-452.83	-452.83 (-30%)
3 CCH - Water rates				1,400.00	1,002.90	397.10	397.10 (28%)
4 CCH - Cleaning				1,400.00	998.49	401.51	401.51 (28%)
5 CCH - Repairs & Maintenance				2,000.00	3,109.49	-1,109.49	-1,109.49 (-55%)
6 CCH - Waste & Recycling				1,200.00	654.30	545.70	545.70 (45%)
7 CCH - Drinks Machine	150.00		-150.00	550.00	1,265.56	-715.56	-865.56 (-123%)
33 CCH - Film Nights	500.00		-500.00	500.00		500.00	(0%)
52 CCH - Hire	5,000.00	12,657.54	7,657.54				7,657.54 (153%)
SUB TOTAL	5,650.00	12,657.54	7,007.54	9,550.00	9,428.86	121.14	7,128.68 (46%)
Civic Events		Receipts			Payments		Net Position
Code Title	Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
32 Remembrance Day				1,000.00	1,028.92	-28.92	-28.92 (-2%)
34 Twinning				200.00	,	200.00	200.00 (100%)
68 Civic Sunday				500.00		500.00	500.00 (100%)
69 Armed Forces Day				150.00	150.00		(0%)
75 VE Day					150.00	-150.00	-150.00 (N/A)
SUB TOTAL				1,850.00	1,328.92	521.08	521.08 (28%)
Community Benefit Fund		Receipts			Payments		Net Position
Code Title	Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
74 Grants Paid					2,000.00	-2,000.00	-2,000.00 (N/A)
76 Grants Received		3,539.27	3,539.27				3,539.27 (N/A)
SUB TOTAL		3,539.27	3,539.27		2,000.00	-2,000.00	1,539.27 (N/A)
Community Resilience Fund		Receipts			Payments		Net Position
Code Title	Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
86 Community Resilience Fund		1,467.71	1,467.71	2,000.00	115.29	1,884.71	3,352.42 (167%)
SUB TOTAL		1,467.71	1,467.71	2,000.00	115.29	1,884.71	3,352.42 (167%)

All Cost Centres and Codes

Council Office		Receipts			Payments		Net Position
Code Title	Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
87 Repairs & Maintenance				100.00	54.98	45.02	45.02 (45%)
SUB TOTAL				100.00	54.98	45.02	45.02 (45%)
Crag Bank Village Hall		Receipts			Payments		Net Position
Code Title	Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
98 CBVH - Gas & Electricty99 CBVH - Heating					3,653.44	-3,653.44	-3,653.44 (N/A) (N/A)
100 CBVH - Water Rates					317.00	-317.00	-317.00 (N/A)
101 CBVH - Cleaning					989.75	-989.75	-989.75 (N/A)
102 CBVH - Repairs & Maintenance					1,994.55	-1,994.55	-1,994.55 (N/A)
103 CBVH - Waste & Recycling 104 CBVH - Hire		13,249.13	13,249.13		541.22 97.07	-541.22 -97.07	-541.22 (N/A) 13,152.06 (N/A)
111 CBVH - Grounds Maintenance		13,249.13	13,249.13		125.00	-97.07 -125.00	-125.00 (N/A)
112 CBVH - NNDR					1,886.63	-1,886.63	-1,886.63 (N/A)
SUB TOTAL		13,249.13	13,249.13		9,604.66	-9,604.66	3,644.47 (N/A)
Expenses		Receipts			Payments		Net Position
Code Title	Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
20 Civic Hall Manager				150.00		150.00	150.00 (100%)
21 Clerk & Proper Officer				150.00	185.07	-35.07	-35.07 (-23%)
22 Outdoor Maintenance Officer				150.00	32.40	117.60	117.60 (78%)
28 Members				100.00		100.00	100.00 (100%)
31 Town Mayor				300.00		300.00	300.00 (100%)
SUB TOTAL				850.00	217.47	632.53	632.53 (74%)
							Net Position
ICT		Receipts			Payments		Hot i conton
ICT Code Title	Budgeted	Receipts Actual	Variance	Budgeted	Payments Actual	Variance	+/- Under/over spend
	Budgeted	<u> </u>	Variance	Budgeted 600.00		Variance -135.39	
Code Title	Budgeted	<u> </u>	Variance	-	Actual		+/- Under/over spend
Code Title 36 Broadband	Budgeted	<u> </u>	Variance	600.00	Actual 735.39	-135.39	+/- Under/over spend -135.39 (-22%)
Code Title 36 Broadband 37 Hardware	Budgeted	<u> </u>	Variance	600.00	Actual 735.39 2,469.03	-135.39 -2,169.03	+/- Under/over spend -135.39 (-22%) -2,169.03 (-723%)

Variance

Receipts

Actual

Budgeted

Newsletter

Code Title

49 Printing

Net Position

+/- Under/over spend

-900.00 (-25%)

Payments

Actual

4,500.00

Variance

-900.00

Budgeted

3,600.00

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Code Title 35 By-election		Budgeted	Actual -5,000.00	Variance -5,000.00	Budgeted 5,000.00	Actual	Variance 5,000.00	+/- Under/over spend (0%)
Reserves	_		Receipts			Payments		Net Position
SUB TOTAL	-		5,000.00	5,000.00	1,000.00	6,679.24	-5,679.24	-679.24 (-67%)
97 Queen's Pla	atinum Jubilee —		5,000.00	5,000.00		1,353.83	-1,353.83	3,646.17 (N/A)
	Street Festival					5,275.41	-5,275.41	-5,275.41 (N/A)
92 Carnforth S	teps into the light Prc				500.00	50.00	450.00	450.00 (90%)
91 Eden Projec	ct				500.00		500.00	500.00 (100%
8 Civic Hall F	easibility Study							(N/A)
Code Title		Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
Projects	_		Receipts			Payments		Net Position
SUB TOTAL	-				1,645.00	5,704.40	-4,059.40	-4,059.40 (-246%
113 Gas & Elect	trical Services					1,200.00	-1,200.00	-1,200.00 (N/A)
94 Payroll Serv						192.40	-192.40	-192.40 (N/A)
82 Planning &	Valuation Services				1,000.00	600.00	400.00	400.00 (40%)
42 External Au	dit Services				425.00	400.00	25.00	25.00 (5%)
41 Internal Auc					120.00	120.00	-,	(0%)
40 Legal Servi	ces	-			100.00	3,192.00	-3,092.00	-3,092.00 (-309
Code Title	_	Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spen
Professional	Fees & Services		Receipts			Payments		Net Position
SUB TOTAL	-	85,599.00	85,599.00					(0%)
59 Precept		85,599.00	85,599.00					(0%)
Code Title		Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spen
Precept	_		Receipts			Payments		Net Positio
SUB TOTAI	-		29,260.24	29,260.24				29,260.24 (N/A)
83 Other incom	_		29,260.24	29,260.24				29,260.24 (N/A)
Code Title		Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spen
Other income	_		Receipts			Payments		Net Positio
SUB TOTAL	-	3,000.00		-3,000.00	5,400.00	6,400.00	-1,000.00	-4,000.00 (-47%
105 Sponsorshi	o —	3,000.00		-3,000.00		-200.00	200.00	-2,800.00 (-93%
54 Advertising						2,100.00	-300.00	-300.00 (-16% (N/A)

66 Neighbourhood Plan Developme		4,000.00	4,000.00	2,000.00	4,625.55	-2,625.55	1,374.45 (68%)
107 Emergency Planning				925.00	156.66	768.34	768.34 (83%)
108 General Reserves				6,075.00		6,075.00	6,075.00 (100%)
SUB TOTAL		-1,000.00	-1,000.00	14,000.00	4,782.21	9,217.79	8,217.79 (58%)
Salaries		Receipts			Payments		Net Position
Code Title	Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
17 Operations				17,232.00	17,028.80	203.20	203.20 (1%)
18 Administration				19,136.00	24,171.86	-5,035.86	-5,035.86 (-26%)
80 PAYE				6,500.00	12,755.60	-6,255.60	-6,255.60 (-96%)
SUB TOTAL				42,868.00	53,956.26	-11,088.26	-11,088.26 (-25%)
Subscriptions		Receipts			Payments		Net Position
Code Title	Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
44 NALC/LALC Subscriptions				800.00	50.00	750.00	750.00 (93%)
89 Rural Services Partnership				150.00	130.00	20.00	20.00 (13%)
93 SLCC Subscriptions				170.00	215.00	-45.00	-45.00 (-26%)
SUB TOTAL				1,120.00	395.00	725.00	725.00 (64%)
Suspense account		Receipts			Payments		Net Position
Suspense account	Budgeted	Receipts Actual	Variance	Budgeted	Payments Actual	Variance	Net Position +/- Under/over spend
•	Budgeted	<u> </u>	Variance	Budgeted	-	Variance	
	Budgeted	<u> </u>	Variance	Budgeted	-	Variance	+/- Under/over spend
Code Title 77 Suspense SUB TOTAL		<u> </u>	Variance	Budgeted	-	Variance	+/- Under/over spend (N/A)
Code Title 77 Suspense SUB TOTAL		Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend (N/A) (N/A)
Code Title 77 Suspense SUB TOTAL Fown Development & Planning	າເຸ	Actual			Actual		+/- Under/over spend (N/A) (N/A) Net Position
Code Title 77 Suspense SUB TOTAL Fown Development & Plannin Code Title	າເຸ	Actual			Actual		+/- Under/over spend (N/A) (N/A) Net Position +/- Under/over spend
Code Title 77 Suspense SUB TOTAL Fown Development & Plannia Code Title 56 Heritage Walks	າເຸ	Actual			Actual		+/- Under/over spend (N/A) (N/A) Net Position +/- Under/over spend (N/A)
Code Title 77 Suspense SUB TOTAL Town Development & Plannin Code Title 56 Heritage Walks 73 Carnforth In Bloom	າເຸ	Actual		Budgeted	Actual Payments Actual	Variance	+/- Under/over spend (N/A) (N/A) Net Position +/- Under/over spend (N/A) (N/A)
Code Title 77 Suspense SUB TOTAL Fown Development & Plannin Code Title 56 Heritage Walks 73 Carnforth In Bloom 109 Town Development SUB TOTAL	າເຸ	Actual		Budgeted 3,000.00	Payments Actual	Variance -496.08	+/- Under/over spend (N/A) (N/A) Net Position +/- Under/over spend (N/A) (N/A) (N/A) -496.08 (-16%)
Code Title 77 Suspense SUB TOTAL Fown Development & Plannin Code Title 56 Heritage Walks 73 Carnforth In Bloom 109 Town Development SUB TOTAL	າເຸ	Actual Receipts Actual		Budgeted 3,000.00	Actual Payments Actual 3,496.08	Variance -496.08	+/- Under/over spend (N/A) (N/A) Net Position +/- Under/over spend (N/A) (N/A) (N/A) -496.08 (-16%) -496.08 (-16%)
Code Title 77 Suspense SUB TOTAL Fown Development & Plannin Code Title 56 Heritage Walks 73 Carnforth In Bloom 109 Town Development SUB TOTAL	Budgeted	Receipts Actual	Variance	3,000.00 3,000.00	Payments Actual 3,496.08 3,496.08	-496.08 -496.08	+/- Under/over spend (N/A) Net Position +/- Under/over spend (N/A) (N/A) -496.08 (-16%) -496.08 (-16%) Net Position +/- Under/over spend
Code Title 77 Suspense SUB TOTAL Fown Development & Plannia Code Title 56 Heritage Walks 73 Carnforth In Bloom 109 Town Development SUB TOTAL Fraining Code Title	Budgeted	Receipts Actual	Variance	3,000.00 3,000.00 Budgeted	Payments Actual 3,496.08 3,496.08 Payments Actual	Variance -496.08 -496.08	+/- Under/over spend (N/A) Net Position +/- Under/over spend (N/A) (N/A) -496.08 (-16%) -496.08 (-16%) Net Position +/- Under/over spend 41.50 (41%)
Code Title 77 Suspense SUB TOTAL Fown Development & Plannin Code Title 56 Heritage Walks 73 Carnforth In Bloom 109 Town Development SUB TOTAL Fraining Code Title 23 Civic Hall Manager	Budgeted	Receipts Actual	Variance	3,000.00 3,000.00 Budgeted 100.00	Payments Actual 3,496.08 3,496.08 Payments Actual 58.50	Variance -496.08 -496.08 Variance 41.50	+/- Under/over spend (N/A) (N/A) Net Position +/- Under/over spend (N/A) (N/A) -496.08 (-16%) -496.08 (-16%) Net Position +/- Under/over spend

	SUB TOTAL				550.00	579.00	-29.00	-29.00 (-5%)
Value	Added Tax		Receipts			Payments		Net Position
Code	Title	Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
72	VAT Refund	6,000.00	11,430.93	5,430.93				5,430.93 (90%)
	SUB TOTAL	6,000.00	11,430.93	5,430.93				5,430.93 (90%)
War N	Memorial Gardens		Receipts			Payments		Net Position
Code	Title	Budgeted	Actual	Variance	Budgeted	Actual	Variance	+/- Under/over spend
51	WMG - Electricity				450.00	252.02	197.98	197.98 (44%)
62	WMG - Cleaning				1,800.00	1,350.00	450.00	450.00 (25%)
	SUB TOTAL				2,250.00	1,602.02	647.98	647.98 (28%)
	Summary							
	NET TOTAL V.A.T.	100,769.00	162,911.53 83.10	62,142.53	98,669.00	135,448.50 11,721.30	-36,779.50	25,363.03 (12%)
	GROSS TOTAL		162,994.63			147,169.80		